MOTOR TRADE SELECT INSURANCE: WHAT YOU SHOULD KNOW

Flexible business insurance, tailored to meet your needs



NFU Mutual
BUSINESS INSURANCE

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WELCOME TO MOTOR TRADE SELECT INSURANCE FROM NFU MUTUAL

You should read your policy documents carefully, to make sure the policy meets your needs and that you understand any limitations.

This document provides a summary of our Motor Trade Select insurance's main features including key exclusions and obligations. It's not personalised to your individual needs in any way and does not form part of your contract with us.

To help you make the right decision for your business, we've highlighted what we think is important. However, your cover will depend on your circumstances and choices. Full details of your chosen cover will be provided in your policy documentation.

We recommend that you keep this brochure with your policy documents for future reference.

Businesses face various risks – from storm damage, flood and fire, to loss of income due to business interruption, and liability for injury to customers or employees. There are also risks specific to your business, such as road risks – risks your local NFU Mutual Agent will help you identify and manage.

With our Motor Trade Select policy, you can protect yourself, your employees, and your business assets. It's flexible too, so you can choose cover that meets your business needs now and in future.

WE CAN COVER YOU FOR

1. Motor Trade – Road Risks
2. Employers' Liability
3. Public and Product Liability
4. Property
5. Business Interruption
6. Money and Malicious Attack
7. Engineering Insurance and Inspections
8. Goods in Transit
9. Environmental Liability
10. Commercial Legal Expenses
11. Terrorism
12. Group Personal Accident
13. Business Travel

UNDERINSURANCE

Underinsurance occurs when you don't have the right level of insurance to meet the needs of your business. If it's wrong, it could impact the amount you're paid if you make a claim. You should regularly assess how much insurance you need, to take account of inflation and acquisitions or alterations. For example, changes to machinery and equipment or stock levels. If you're not sure, ask your Agent.

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MOTOR TRADE – ROAD RISKS

This covers vehicles belonging to you and your customers, with you for MOT testing, servicing, maintenance or sales, including driving and moving them as part of your day-to-day motor trade activities.

Cover can be arranged on a Comprehensive; Third Party, Fire and Theft; or Third Party Only basis.

You can tailor your cover to meet your needs, for example, to include social, domestic and pleasure use and courtesy vehicles.

WHAT IS COVERED	WHAT IS NOT COVERED
DAMAGE TO THE VEHICLE Loss or damage to an insured vehicle. **INCLUDING:** • New vehicle replacement if a car or light goods vehicle (not exceeding 3.5 tonnes gross vehicle weight) owned from new and is less than a year old is stolen or damaged and repairs would cost more than 60% of the list price (conditions apply) • Replacement keys and locks if the keys are stolen, up to £25,000 • Loss of use of a customer's vehicle following damage, causing them to incur additional costs, up to £50,000 for all claims during any one period of insurance.	• Wear and tear, depreciation or loss of use • Theft caused by one of your employees • Reduction in market value as a result of repair • Damage while the vehicle is being driven by anyone not permitted to drive on the Certificate of Insurance.
LIABILITY TO THE PUBLIC • Your legal liability for injury to the public, up to any amount • Your legal liability for accidental property damage: - up to £20 million for damage caused by cars - up to £5 million for damage caused by all other vehicles. **INCLUDING:** • Emergency treatment fees required by the Road Traffic Acts.	• Damage to the part of any property being worked on • Injury to employees unless required by the Road Traffic Act • Injury or damage while the vehicle is being driven by anyone not permitted to drive on the Certificate of Insurance.
CUSTOMERS PERSONAL EFFECTS Loss or damage to customers' personal effects while they're in the vehicle, up to £5,000 for any one loss.	
EU COMPULSORY INSURANCE Provides the compulsory minimum insurance required by countries in the European Union.	
EUROPEAN TRAVEL Extends your current vehicle cover to include certain European countries.	
MOTOR LEGAL PROTECTION Cover for legal costs up to £100,000 to pursue or defend: - motor contract disputes involving your insured vehicles - motoring prosecutions - uninsured loss recovery.	• Any claims while the vehicle is being used by anyone without valid motor insurance • Prosecutions for parking offences • Contract disputes relating to vehicles you are selling as part of your motor trade business.

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EMPLOYERS' LIABILITY

This cover protects you and your business if you are held legally liable for injury or illness to employees due to their work. As an employer, you have a legal responsibility to buy employers' liability insurance.

We provide £10 million as standard.

WHAT IS COVERED	WHAT IS NOT COVERED
Damages arising from injury and illness to employees, including while working abroad for up to 60 consecutive days. **INCLUDING:** • Injury to any working partner or proprietor caused by the negligence of another working partner, proprietor or employee • Costs to defend proceedings against you under legislation relating to: – corporate manslaughter – health and safety • Injury arising from private work an employee does for you or any director.	• Injury arising from any vehicles requiring compulsory motor insurance • Work involving asbestos, unless exposure is unintentional or accidental.

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PUBLIC AND PRODUCT LIABILITY

This cover protects your business if you or your employees are held legally liable for accidental injury to clients, customers or the public, or for damage to their property.

Our normal cover is £2.5 million or you can choose higher limits to meet the specific needs of your business or clients.

WHAT IS COVERED	WHAT IS NOT COVERED
PUBLIC LIABILITY Damages arising from injury to the public or damage to their property. **PRODUCT LIABILITY** Damages arising from injury to the public or damage to their property, caused by your products. **INCLUDING:** • Costs to defend proceedings against you under legislation relating to: – corporate manslaughter – health and safety – data protection, up to £500,000 – defective premises – food safety and consumer protection • Damages following sale or supply of a vehicle if they are in a defective or harmful condition or they fail to perform their intended function, up to £100,000 in any one period of insurance • Loss of use of a customer's vehicle following damage, causing them to incur additional costs, up to £50,000 for all claims during any one period of insurance.	• Injury to any employees – this is specifically covered by Employers' Liability insurance, which is a legal requirement if you have employees • Liability arising from pollution other than that caused by a sudden and unexpected incident • Liability arising from any vehicles for which compulsory motor insurance is required • Professional advice given for a fee.

YOUR OBLIGATIONS

• If you're using equipment that involves the application of heat, you must take the precautions we require.

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PROPERTY

This is comprehensive cover for buildings, contents and stock at your business premises caused by common risks such as fire, flood, storm or escape of water. You can also protect contents and stock away from your premises. You can tailor your cover to meet your business needs.

WHAT IS COVERED

Loss or damage to your property caused by all risks of loss or damage (unless noted otherwise in the schedule), subject to the policy exclusions.

INCLUDING:

- Seasonal increase of 30% for stock during February, March, August and September
- Damage to buildings following theft or attempted theft
- Locating an escape of water or oil, and repairing damage caused by the search, up to £25,000 for each loss
- Alterations and additions to your property, other than stock, are included for 90 days, up to 10% of the sum insured or a maximum of £500,000
- Fuel spillage clean up costs, up to £25,000
- Property temporarily removed from your premises for alteration, cleaning or repair, up to 10% of the sum insured or a maximum of £100,000
- Property at an exhibition in the geographical limits for up to 21 consecutive days, up to 10% of the sum insured or a maximum of £50,000
- New vehicle replacement if a car or light goods vehicle (not exceeding 3.5 tonnes gross vehicle weight) owned from new and is less than a year old is stolen or damaged and repairs would cost more than 60% of the list price (conditions apply)
- Customers' goods, if you're responsible for them
- Loss of metered water following damage to fixed pipes, apparatus or tanks, up to £25,000 for each loss
- Accidental breakage of fixed glass and sanitary ware
- If keys are stolen, the cost of replacing:
  - locks to your buildings, safe or strongroom, up to £10,000
  - vehicle locks and replacement keys or key cards, up to £25,000
- Reinstatement of computer software following damage to equipment, up to £25,000
- If a customer cancels a contract for undelivered goods which are damaged, we will pay the contract price.

WHAT IS NOT COVERED

- Gradual deterioration
- Storm damage to movable property left in the open. You're still covered for damage to vehicles or trailers
- Theft of property left in the open, other than vehicles or trailers (unless stated otherwise in the schedule)
- Theft not involving a break in other than for vehicles or trailers (unless stated otherwise in the schedule)
- Damage caused by bursting of steam pressurised apparatus, other than boilers for heating your premises
- Customers goods if they're insured elsewhere
- Computer breakdown unless optional cover is chosen
- Losses arising from any pandemic or epidemic involving an infectious disease in humans, or from any coronavirus or mutation or variation of a coronavirus.

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PROPERTY

YOUR OBLIGATIONS

- If any of your buildings are going to be partially or wholly unoccupied for more than 30 days in a row, you must tell us straight away. If we agree to continue cover, you must:
  - Turn off mains services, other than security, fire alarms and safety systems
  - Meet any security requirements and properly secure the property
  - Check the property weekly and put right defects
  - Remove any combustible materials and keep the building in a good state of repair.

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BUSINESS INTERRUPTION

You can protect your business and your relationships with clients and suppliers if you're unable to trade because of an unexpected event which is insured under the Property section.

You can choose an indemnity period up to 48 months. You'll need to think carefully about how long it might take your business to recover to current trading levels. Factors can include:

- If you can't supply your customers and they go elsewhere, how long will it take to win them back?
- How long would it take to repair or replace specialist machinery or plant?
- If your premises need repairing or rebuilding, how long would it take to get planning permission?

Getting your business back on track is a balance of the sum insured and the right indemnity period. You can choose to cover loss of gross profit or loss of income.

WHAT IS COVERED	WHAT IS NOT COVERED
Loss of income or gross profit due to damage to property you use at your premises. **INCLUDING:** • Losses due to damage at the premises of your customers or suppliers, up to 15% of the sum insured as standard (maximum of £1 million) • Damage to nearby property that hinders access to your premises • Damage to property at any trade exhibition, up to £25,000 • Property stored elsewhere, up to £100,000. **OPTIONAL EXTENSIONS** • Loss of MOT licence • Computer equipment breakdown for more than 48 hours • Loss arising from sudden and unforeseen damage to machinery, including breakdown.	• All losses if there hasn't been an insured property claim (it doesn't have to be with us) • Losses excluded under the Property section • Losses arising from any pandemic or epidemic involving an infectious disease in humans, or from any coronavirus or mutation or variation of a coronavirus.

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MONEY AND MALICIOUS ATTACK

Your money is protected against loss or theft at your premises and whilst you take it to the bank. If you or your employees aged 16 to 70 are assaulted whilst working, it will provide a range of lump sums and weekly benefits for death or disability.

WHAT IS COVERED

- Loss or theft of money on your premises during business hours, and while being taken to the bank or in a safe on your premises overnight, up to £5,000
- Damage resulting from theft or attempted theft to safes, tills or any items used for carrying money
- If you or any employee die or are disabled by an assault, we provide a cash benefit:
  - £10,000 for death, loss of limbs, sight, speech or hearing, or permanent total disability
  - £100 per week temporary total disability
  - £50 per week temporary partial disability.

  for up to 104 weeks

INCLUDING:

- Unauthorised use of any credit, cheque, bank or cash card, up to £10,000
- Loss of personal possessions or money, up to £100 for personal money (£500 in total)
- Professional counselling after an attack, up to £1,000 per person (£5,000 in total).

WHAT IS NOT COVERED

- Money taken from an unattended vehicle
- Losses arising from:
  – dishonest employees
  – clerical or accounting errors
- Forgery or fraudulent use of a computer or electronic transfer
- Pre-existing health conditions.

YOUR OBLIGATIONS

- Meet any security requirements and remove keys from the premises when closed or left unattended.
- Keep a complete record of your money, in a secure place separate from the money.
- Make sure that when money is in transit and exceeds:
  - £5,000, it is accompanied by at least two adults
  - £7,500, it is accompanied by at least three adults
  - £10,000, it is transported by a professional security firm or cash-carrying company.

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ENGINEERING

We offer a range of engineering cover to suit the needs of your business:

1. Accidental damage or breakdown of machinery and plant.
2. Inspections of plant by our engineering partner Vulcan Inspection Services to help you manage business risk and comply with regulatory and health and safety obligations.
3. Deterioration of stock caused by damage to freezers or chiller units, or failure of the public power supply.

WHAT IS COVERED	WHAT IS NOT COVERED
ENGINEERING INSURANCE Accidental damage or breakdown of machinery and plant. **INCLUDING:** • Damage to property caused by explosion or collapse of pressure plant • Reasonable expenses to make temporary repairs or minimise interruption to your business, up to £10,000 • Plant acquired by you during the year, up to £500,000 any one loss • Loss of contents from storage tanks, up to £25,000.	• Gradual deterioration • Damage caused by maintenance, repair, overhaul, modification or misuse • Cutters, bits, moulds, dies, heating elements, driving belts, chains or cables requiring periodic replacement, unless plant is damaged at the same time • Damage occurring during lifting or lowering operations, that don't comply with regulatory standards.
INSPECTIONS Plant and equipment inspections and certification to prevent injury or business interruption, and to meet your regulatory obligations.	• Damage to plant caused by its inability to withstand testing as part of the inspection.
DETERIORATION OF STOCK • Deterioration caused by temperature changes due to failure or damage of the refrigeration systems and accidental failure or emergency removal of public electricity, gas or water supplies • Contamination of goods by refrigerant or refrigerant fumes. **INCLUDING:** • Cleaning and decontamination of freezers and chilled cabinets, up to £25,000 • Disposal of goods that have been condemned.	• Deterioration due to a deliberate act or neglect, faulty packaging or storage, or incorrect setting of thermostats • Goods in a refrigeration vehicle • Losses arising from any pandemic or epidemic involving an infectious disease in humans, or from any coronavirus or mutation or variation of a coronavirus.

YOUR OBLIGATIONS

• Plant and equipment must be inspected in line with statutory regulations, serviced and maintained.

• You must provide safe access to plant being inspected and ensure that it is prepared, clean and ready when the inspector arrives.

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GOODS IN TRANSIT

Protect your goods whilst in transit in your vehicles.

WHAT IS COVERED	WHAT IS NOT COVERED
Loss or damage to your property while it's in transit. **INCLUDING:** • Additional costs to remove debris after an accident • Drivers' personal effects (other than money), up to £500 • Containers you don't own but are responsible for, up to £10,000 for each container • Sheets and ropes, up to £10,000. **OPTIONAL EXTENSIONS** • Containers you own or lease, up to £10,000 for each container.	• Theft from an unattended vehicle, unless locked, keys removed and there is forcible entry • Electrical or mechanical breakdown • Clerical errors or omissions, or delivery to the wrong consignee • Inadequate packing, exposure to weather conditions, contamination, or wear and tear • Losses arising from any pandemic or epidemic involving an infectious disease in humans, or from any coronavirus or mutation or variation of a coronavirus.

YOUR OBLIGATIONS

• If you are carrying theft attractive property, you must comply with any additional security measures we may require.

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ENVIRONMENTAL LIABILITY

Businesses can cause environmental damage despite the best of intentions. For example, damage can be caused by a fire in your property, malfunctioning above-ground storage tanks or drains, or leakage of chemicals during transportation.

If your business is legally liable, the potential cost of putting right the damage is expensive and environmental issues need to be resolved quickly and sensitively to avoid reputational damage.

We can cover environmental damage up to £1 million including costs.

WHAT IS COVERED	WHAT IS NOT COVERED
Damages arising from injury to the public or damage to their property caused by pollution, including the cost of cleaning your own premises if required by a regulatory authority.	• Pollution from storage tanks partially or wholly underground • Fly-tipping • Losses arising from any pandemic or epidemic involving an infectious disease in humans, or from any coronavirus or mutation or variation of a coronavirus.

YOUR OBLIGATIONS

- You must seek our agreement before incurring clean-up costs, unless there's a significant threat to health or the environment.

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COMMERCIAL LEGAL EXPENSES

Legal disputes can stretch the resources of any business. They can be complicated, costly and time consuming.

We can help protect your business and employees during legal disputes, providing a specialist lawyer to advise and support you, and cover against legal costs, up to £250,000.

You also have unlimited access to our legal advice helpline, an employee counselling service and a tax advice service, as well as an online employment manual providing up-to-date guidance on employment law.

We have partnered with ARAG Legal Expenses Insurance Company Limited to administer claims on our behalf.

WHAT IS COVERED	WHAT IS NOT COVERED
The cost of legal representation to defend your legal rights, and any agreed compensation awards. **INCLUDING:** • Employment disputes and compensation • Property Protection relating to civil disputes in connection with property damage, legal nuisance or trespass • Defending your legal rights if your normal business activities result in criminal proceedings against you, such as with the police, Health and Safety Executive, or Information Commissioner • Contract disputes relating to the purchase, hire, sale or provision of goods and services, and to the sale of vehicles as part of your motor trade business. Amount in dispute must exceed £500 • Tax protection, including tax enquiries or VAT disputes by HMRC • Debt recovery relating to supply of goods and services, when your normal credit control procedures are exhausted. Amount of debt must exceed £200 • Statutory licence appeals where a business licence has been revoked or amended affecting your ability to trade.	• Cases where there is no reasonable prospect of a successful outcome • Costs and legal action that haven't been agreed in advance • Disputes that began before the cover started • Court awards and fines • Intellectual property rights • Contract disputes relating to vehicles which you are not selling as part of your motor trade business.



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TERRORISM

This protects your business against property damage and interruption caused by acts of terrorism in England, Scotland and Wales.

WHAT IS COVERED	WHAT IS NOT COVERED
Property, Money and Malicious Attack, Goods in Transit Damage resulting from terrorism. **Business Interruption** Loss of income and additional cost of working due to damage caused by terrorism.	• Riot, civil commotion or war • Cyber attack, including hacking, phishing and denial of service.



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GROUP PERSONAL ACCIDENT

Protect yourself and your employees aged 16 to 65 against the financial impact of death or disability following an accident or illness.

We provide a range of optional lump sums and weekly benefits, which you can tailor to your needs.

WHAT IS COVERED	WHAT IS NOT COVERED
• Accidents resulting in the inability to work, due to: - Death - Loss of limbs, sight, speech or hearing - Permanent total disability - Temporary total disability - Temporary partial disability • Illness causing temporary total disability within 104 weeks of diagnosis. **INCLUDING:** • Hospital benefit of £25 a day during in-patient treatment, up to £1,000 • Professional counselling, up to £5,000 • Medical treatment we believe will aid recovery.	• Pre-existing health conditions • Illness appearing within 21 days of the start of the cover • Hazardous sports.

YOUR OBLIGATIONS

• You'll need to supply any supporting certificates, information or evidence we ask for.

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BUSINESS TRAVEL

This covers you and your employees who travel abroad on business. This includes access to a dedicated 24/7 helpline.

You can choose from a range of optional covers to meet your business needs.

WHAT IS COVERED	WHAT IS NOT COVERED
• Medical costs resulting from injury or illness during the trip, up to £5 million per person for up to 52 weeks • Personal accident cover for death or permanent injury, up to £25,000 • Hospital benefit during in-patient treatment, up to £1,000 (£30 per day) • The cost of cancelling, cutting short or rearranging your trip up to £5,000 for unforeseen and unavoidable events shown in the policy wording • Delayed departure costs up to £250, up to £1,000 for an enforced stay or missed connection, or up to £5,000 for an abandoned trip due to the delay, for events shown in the policy wording • Loss or theft of money, travel tickets and passports, up to £1,000, and cash, up to £250 • Unauthorised use of credit cards, up to £10,000 • Damage to baggage, up to £2,500 (£500 per item) • Irrecoverable expenses due to damage to property at any trade exhibition, up to £25,000 • Your legal liability for injuries to others or damage to their property, up to £2.5 million (up to £100,000 for damage to accommodation).	• Travelling to countries where the Foreign, Commonwealth & Development Office has issued a warning • Losses due to war or terrorism • Anyone involved in manual work • Pre-existing health conditions • Hazardous sports • Any losses if you, a close relative, business associate or travelling companion have symptoms associated with coronavirus, or are awaiting the results from a coronavirus test, at the time of booking a trip or purchasing your policy, and this is within 14 days of the trip's departure date.

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ADDITIONAL INFORMATION



The advice we give you and cover we provide is based on what you tell us about your business.

So it's important that you give us full and accurate information.

PAYING THE PREMIUM

You can pay your premium annually by bank transfer, cheque, debit or credit card. Or you can pay monthly by Direct Debit from a UK bank, for no additional charge.

Plus, there's no admin fee for making changes to your policy.

WHEN DOES THE COVER START AND END?

Your policy will normally run for 12 months. The start and end date of your insurance cover will be stated in your policy schedule. The policy is renewable each year.

CANCELLING THE CONTRACT

You can cancel your policy at any time. Just call us or write to us. If you haven't made a claim, we'll refund part of your premium in most cases.

GEOGRAPHICAL LIMITS

This policy covers you in the UK, the Channel Islands and the Isle of Man, unless your policy documents say otherwise.

KEY EXCLUSIONS

- Any excess, which is the amount you'll have to pay towards a claim. Your policy documents show where these apply.
- Loss of market value of the insured goods or property, beyond the cost of repair, replacement or reinstatement.
- Terrorism, unless you have specifically selected the option of terrorism cover.
- Loss or damage arising from cyber attacks or cyber terrorism, including hacking, phishing and denial of service.

YOUR OBLIGATIONS

All insurance policies include terms and conditions, which you need to comply with. You'll find these in your policy documentation, and we've provided a summary here:

1. Tell us of any changes affecting your business. If you're unsure whether we need to know about a particular change, tell us anyway and we'll let you know if it affects your insurance.
2. Pay the premium, and tell us about any incidents that may lead to a claim as soon as possible.
3. Your premium is based on estimates you've provided. You must ensure these are based on reasonable and objective grounds, according to established commercial practices.
4. You must take reasonable steps to:
   - prevent any accidents, injury, loss or damage
   - protect your property and maintain it in good condition
   - take reasonable care in recruiting and supervising employees.
5. There are some high risk sites and activities that we do not insure. Your Agent will ask you about your business and you must provide full details.

PRIVACY POLICY

To find out more about how we use your personal information and your rights, and how we may process the personal information of anyone named in your policy or any beneficiary of your policy, please view the privacy policy on our website - nfumutual.co.uk/legal-information/privacy-policy. Please share the privacy policy with any individuals named on your policy.

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THE NEXT STEP

For more information on how NFU Mutual can help your business please call us for a conversation or to arrange a face to face meeting.

We're here to listen.

We recommend you keep this brochure with your policy documents for future reference.

If you'd like this document in large print, braille or audio, just contact us.

Here are our details

nfumutual.co.uk

NFU Mutual

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